

14 August 2020

Recruitment Information / LANXESS K.K.

We have an open position as below:

Job Title	Sales
Business unit	Saltigo http://lanxess.co.jp/jp/products-japan/business-units-japan/saltigo-japan/
Employment type	Contractor
Location	Tokyo (Marunouchi Chiyoda-ku)
Compensation	Decided based on experience
Responsibilities	<ul style="list-style-type: none"> • The candidate will be mainly responsible for new business development in Japan. • The other aspect is active Account Management. • The field of responsibility in which to manage, maintain and extend the business is custom manufacturing in the agrochemical, non-life science and fine chemical industries. • The candidate should contribute in increasing Saltigo's visibility in the relevant market and stakeholders • Organizing and participating in trade fairs, seminars and associations as well as given speeches in those, presenting Saltigo, is also part of the role. • A focus point of his/her work will be building customer network and extending it. • Regular, close and proactive exchange with the German head quarter will be of high importance. • The candidate will report to a Japanese Senior colleague with technical background and account responsibility.
Requirements	<ul style="list-style-type: none"> • Talent and strong motivation for new business development. • Several years of experience in sales. • Technical (chemical) background preferred. • Experience in custom manufacturing preferred. • Knowledge of the western culture and working experience with western companies preferred. • Willingness to frequently travel within Japan. • Fluent Japanese and very good English skills are required. • Knowledge of German language is optional. • Good communication skills are important. build relationship externally and internally
Holiday	Sat, Sun, Japanese public holiday, May 1 st , December 29 th through 31 st and January 1 st through 4 th
Contact	Naoko Toda, Human Resources Naoko.toda@lanxess.com 81 3 5293 8034 (8033)